



January 2017

Market Update

(all values as of
 12.30.2016)

Stock Indices:

Dow Jones	19,762
S&P 500	2,238
Nasdaq	5,383

Bond Sector Yields:

2 Yr Treasury	1.20%
10 Yr Treasury	2.45%
10 Yr Municipal	2.35%
High Yield	6.17%

YTD Market Returns:

Dow Jones	13.42%
S&P 500	9.54%
Nasdaq	7.50%
MSCI-EAFE	-1.88%
MSCI-Europe	-3.39%
MSCI-Pacific	1.49%
MSCI-Emg Mkt	8.58%

US Agg Bond	2.64%
US Corp Bond	6.11%
US Gov't Bond	3.04%

Commodity Prices:

Gold	1,152
Silver	15.96
Oil (WTI)	53.89

Currencies:

Dollar / Euro	1.04
Dollar / Pound	1.22
Yen / Dollar	116.66
Dollar / Canadian	0.74

Macro Overview / Year In Review

A year-end equity rally induced by a Trump victory lost momentum towards the end of December as doubts surfaced regarding Trump's success in garnering support for his proposals from both Republicans and Democrats in the House and Senate.

Two thousand sixteen was laden with uncertainty surrounding rates, growth, oil, the election, and Brexit. The S&P 500's 15% drop in February proved to be temporary, as did the 10-Year Treasury Bond yield drop to 1.36% in July following Britain's vote to leave the EU. As many times before, the market's resilience carried it out of negative territory and onward to positive gains.

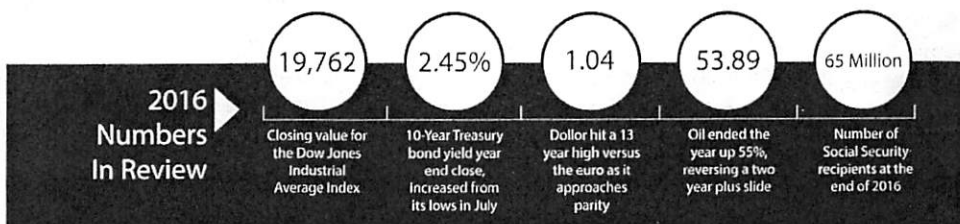
Oil also made a powerful comeback in 2016, rising from \$26 a barrel in February to \$53 a barrel at year-end. The rise in oil prices was a result of OPEC production cuts and an abundance of production coming from U.S. producers, helping lead the U.S. towards energy independence.

Equity markets pulled back at year-end as a gradual shift from equities to bonds took place, encouraged by the recent increase in bond yields, making fixed income attractive relative to a couple of months ago. A traditional rebalancing occurs at the end of each year, either shifting assets away from stocks to bonds or from bonds to stocks. This occurs as multi-billion dollar pension funds reallocate asset classes as expectations adjust.

The U.S. dollar had strong gains against various major currencies in 2016. Clarity surrounding the Fed's decision to start raising rates along with anticipated growth expectations from Trump's policies have catapulted the dollar. Both the anticipation of higher rates and a growing economy can help send currencies higher.

A number of banking and financial industry regulations are in question as Trump is expected to repeal various rules and provisions that many believe have hindered lending and consumer credit expansion. Trump will have the ability to repeal numerous rules and regulations almost immediately under the Congressional Review Act (CRA). The possibility of political hurdles and non-approvals for some of Trump's appointments may cause uncertainty leading to volatility in the markets.

Two well regarded barometers of consumer confidence rose in December to higher levels. The University of Michigan's preliminary consumer confidence index rose to 98 and the Conference Board's Consumer Confidence Index rose to 113.7. Sentiment among U.S. consumers is critical to the health of economic growth as greater spending evolves from growing confidence. (Sources: Univ. of Michigan, Conference Board, S&P)





MORTGAGE RATES ARE STILL AT HISTORICAL LOWS

Equity Markets - Global Stock Market Overview

Despite starting 2016 off to a rough start, equity markets propelled towards the end of the year. The Dow Jones Industrial Average was up 13.42%, the S&P 500 Index increased 9.54%, and the technology heavy Nasdaq Index gained 7.5% for the year.

Because fiscal and regulatory changes expect to engulf the markets in 2017, the environment has evolved into a stock pickers market. The search for specific companies in specific sectors that may benefit from fiscal and regulatory changes is considered superior to just buying a passive index of broad stocks.

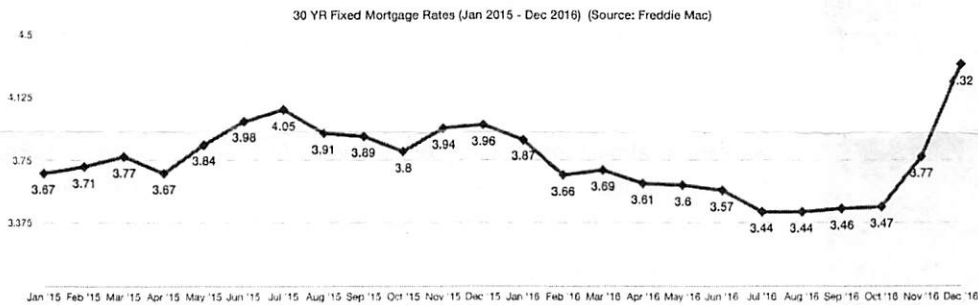
The potential for economic growth due to a combination of personal and corporate tax cuts, government spending, and less regulation could eventually boost earnings for stocks.

With U.S. companies having reduced expenses and minimized debt exposure over the past few years, any increase in profitability margins have become difficult. This is why revenue growth will be essential for many U.S. companies in 2017 while contemplating a higher dollar, lower tax rates, and fewer regulations.

A validation that we are heading into a stock pickers market is the decrease in correlation that has occurred among stocks. When stocks are highly correlated, it's a sign that investors are all buying or selling the markets; but when correlation is low, it's a sign that investors are buying or selling specific stocks for specific reasons. Recent dynamics such as a higher dollar, rising rates, and possible import tariffs have created obstacles for certain companies. Deregulation, lower corporate tax rates, and infrastructure spending have created new opportunities for a host of other companies. (Sources: S&P, Bloomberg, Reuters, Dow Jones)

Mortgage Rates Starting To Rise - Fixed Income Markets

The Fed raised short-term rates in December as expected by a quarter point to between 0.5% and 0.75%, the first increase since December 2015. The Fed also announced that it expects to raise rates three times in 2017 contingent on economic growth and inflationary pressures.



Optimism about economic growth has led to higher inflationary expectations, which eventually translates into higher interest rates. Over the past two months, the yield on the 10-year U.S. Treasury has increased from a historical low of 1.35% to 2.45% at the end of December. As a gauge for mortgage rates nationally, the increase in the 10-year Treasury has also led to an overall increase in mortgage rates. According to data made available by Freddie Mac, the average rate on a 30-year fixed mortgage loan increased from 3.44% in August to 4.32% at December's end. The concern economists have is that as mortgage rates continue to increase, home sales and affordability may begin to be hindered. (Source: Bloomberg, U.S. Treasury)



A 24% RISE IN HOME PRICES IS DOUBLE THAT OF WAGE GROWTH AT 11% SINCE 2012

Home Price Growth Rate Double Of Wage Growth Rate – Demographics

The onslaught of continued low interest rates has fueled the housing market to higher levels. In addition, a recent shortage of skilled housing workers has added to the industry's stress as fewer homes have been built while lessening the supply of homes available for sale. Consequently, a growing demand for homes nationwide has propelled the growth rate in housing prices above the growth rate for wages. The concern is that home prices have been rising faster than wages, thus decreasing affordability for families across the country.



Should wages begin to grow at a faster rate than home prices, homes will become more affordable for buyers. Since the beginning of 2012, the House Price Index tracked by Freddie Mac, rose over 24% as of the third quarter of 2016. For the same period, the Wage Growth Index, compiled by the Bureau of Labor Statistics, grew just over 11%. (Sources: Freddie Mac, BLS)

Current Regulations, Acts & Agencies That May Change – Regulatory Update

Dodd Frank – An act signed into law in 2010 to regulate financial services and banking. Has become a burden to smaller community banks due to heightened rules and regulations. It has consequently made it more difficult for homebuyers to qualify because of strict requirements imposed.

Consumer Financial Protection Bureau (CFPB) – An agency formed in 2011 to protect consumers in the financial sector. Enacted as part of the Dodd Frank Act. The CFPB has been plagued by bureaucratic conflicts and ill experienced, overpaid employees since its inception, providing little benefit to consumers.

Volcker Rule – Enacted as part of the Dodd Frank Act. Restricts banks from trading their own bond portfolio for profit. Has led to less liquidity in the fixed income markets with banks not holding bond inventories.

Affordable Care Act (ACA) – Created as affordable health care for every American. Many believe that it just hasn't worked.

Trans Pacific Partnership (TPP) – Free trade agreement with Asian and Latin countries promoting non-tariffs and lifting barriers to trade. Concern among many that it may not benefit the U.S.

North American Free Trade Agreement (NAFTA) – Free trade agreement with Canada and Mexico. Many argue that it has benefited Canada and Mexico at the expense of U.S. jobs.



TRUMP PROPOSES REDUCING THE TOP TAX RATE FROM 40% TO 33%

Trump Tax Proposals – Fiscal Policy

Trump's proposals aim to simplify taxes by reducing the number of brackets from the current seven to three. Some argue that this simplification may actually raise taxes for single filers, rather than lower them. The current brackets, which have been in place for sometime, scale up from 10% to 40% over seven brackets, while Trump's brackets scale up from 12% to 33% over three brackets.

TRUMP PROPOSES FEWER TAX BRACKETS

TRUMP'S PLAN		CURRENT PLAN	
Single / HOH / Married Filing Jointly	TAX BRACKET	Single / HOH / Married Filing Jointly	TAX BRACKET
\$0-37,500 / NA / \$0-75,000	12%	\$0 - 9,275 / \$0 - 13,250 / \$0 - 18,550	10%
\$37,500-112,500 / NA / \$75,000-225,000	25%	\$9,275 - 37,650 / \$13,250 - 50,400 / \$18,550 - 75,300	15%
\$112,500+ / NA / \$225,000+	33%	\$37,650 - 91,150 / \$50,400 - 130,150 / \$75,300 - 151,900	25%
		\$91,150 - 190,150 / \$130,150 - 210,800 / \$151,900 - 231,450	28%
		\$190,150 - 413,350 / \$210,800 - 413,350 / \$231,450 - 413,350	33%
		\$413,350 - 415,050 / \$413,350 - 441,000 / \$413,350 - 466,950	35%
		\$415,050+ / \$441,000+ / \$466,950+	40%

STANDARD DEDUCTIONS	
(Married Couples Filing Jointly / Single Individuals)	
Trump: (\$30,000 / \$15,000)	vs. Current: (\$12,600 / \$6,300)

Affecting almost all taxpayers is the standard deduction, which Trump proposes to raise from \$12,600 currently for married couples to \$30,000. For wage earners that are employees and not self-employed, the standard deduction can be the sole and largest deduction on tax returns.

The tax exemption on municipal bond interest has been broached as a possible elimination and is a fairly contested subject. The loss of the municipal interest exemption could make municipal bonds less desirable, making it more difficult for local counties and state governments to raise capital. Hence, this has become a highly politically charged decision.

In addition to Trump's tax proposals, the Republicans under the House plan, have proposals of their own. The question is, on which proposals will the Trump and the House plan overlap and disagree.

Both plans propose doing away with AMT and the 3.8% Medicare surcharge on high income earners. The Medicare surcharge was essentially put in place to help subsidize the Affordable Care Act (ACA).

The elimination of itemized deductions are a mutual goal for both the House and Trump tax plans. The House plan would only retain two critical deductions: mortgage interest and charitable contributions. All other deductions would be eliminated, including the deduction for state and local income taxes, property tax, and sales tax. The Trump proposals would retain most of these deductions, but cap them at the \$200,000 level.

Small business owners would benefit immensely from proposals presented by the House and Trump. The House plan would limit the tax rate for pass through entities, such as S-Corps to 25%, while the Trump plan proposes a rate of just 15%. The Tax Foundation estimates that about 95% of U.S. businesses in the United States are considered pass throughs such as S-Corps. A Trump proposal for a cut in the corporate tax rate would reduce the rate from 35% to 15%. (Sources: donaldrump.com, taxpolicycenter.org)

Market Returns: All data is indicative of total return which includes capital gain/loss and reinvested dividends for noted period. Index data sources: MSCI, DJ-UBSCI, WTI, IDC, S&P. The information provided is believed to be reliable, but its accuracy or completeness is not warranted. This material is not intended as an offer or solicitation for the purchase or sale of any stock, bond, mutual fund, or any other financial instrument. The views and strategies discussed herein may not be appropriate and/or suitable for all investors. This material is meant solely for informational purposes, and is not intended to suffice as any type of accounting, legal, tax, or estate planning advice. Any and all forecasts mentioned are for illustrative purposes only and should not be interpreted as investment recommendations.